

# Crystal clear process controls thanks to SAP Business One®



## Before: Challenges and Opportunities

- Aqua's previous system could not provide a pricelist for inventory, therefore this had to be tracked and collated manually on spreadsheets.
- Job cards and after sales service details could not be tracked, requiring manual records to be maintained.
- New software was required that would provide accurate forecasting for purchases and reduce the amount of paperwork being carried out.

## Why SAP Business One and Inflexion

- SAP Business One could provide excellent reporting capabilities and real-time inventory updates.
- Both SAP Business One and Inflexion came highly recommended.
- Inflexion has a very experienced team who carried out implementation quickly and continue to provide excellent support.

## After: Value-Driven Results

- Since implementation, accurate categorization and tracking for 300 products can be achieved simply.
- Packing lists are much more precise in terms of dimension and weight.
- Purchase orders can be approved online and after sales services tracked seamlessly.
- Customer orders can now be turned around in 15 minutes rather than three hours previously.
- Customer credit limit can be tracked automatically and blocked when exceeded.
- The sales team can provide discounts on the spot, which can then be approved by management online.

“Our business revolves around SAP Business one and it is **our main active partner.**”

Mr. Victor Nehme - General Manager, Aqua Industrial Group

# 250,000 AED saved in process controls

since implementation of SAP Business One

Featured Partner



**Aqua Industrial Group**  
United Arab Emirates  
<https://aqua-me.ae/>

**Industry**  
Consumer Products

**Products and Services**  
Swimming pool equipment

**Employees**  
300

**Revenue**  
55 Million AED

**Featured Solutions**  
SAP Business One

**THE BEST RUN**

